



#### Comparing Year-End 2020 to Year-End 2021

Sue Tollett - Treasurer

Year 2021 brought unique challenges to members and to UCFCU. Deposits increased significantly during Year 2021 by \$12.91 million (15.12% increase) and total assets increased by \$12.34 million (12.78% increase).

Outstanding loan balances increased by \$5.86 million (9.86% increase) with the largest growth in auto loans. Your credit union loan staff set new records by approving 4,137 loans while also loaning \$34.98 million to credit union members.

Your credit union continues to experience minimal loan losses and delinquencies. Due to conservative underwriting standards and efficient loss control practices, loan charge-offs are considerably less than peer averages. Loan delinquency at year end was 0.04% and net charge-offs was 0.11%. Net Worth to Assets is currently 8.23% and Return on Assets is 0.90% due to the excessive deposit growth during Year 2021.

Your credit union can only succeed when members unite their finances for the betterment of their credit union community. Please encourage your family, friends, and neighbors to consider UCFCU for all their financial services.

### **Upper Cumberland FCU - Statement of Financial Condition**

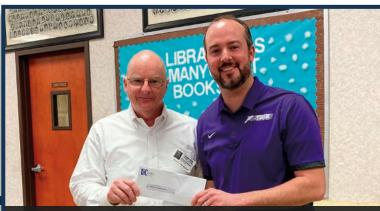
	12/31/2020	12/31/2021	\$ Variance	% Variance
Total Loans	59,447,138	65,306,855	5,859,717	9.86
Allowance for Loan & Lease Loss	(589,724)	(625,513)	(35,789)	6.07
Net Loans Outstanding	58,857,414	64,681,343	5,823,929	9.89
Non-Interest Earning Cash/Deposits	2,756,079	2,980,423	224,344	8.14
Total Investments	30,513,229	36,764,707	6,251,478	20.49
Prepaid & Deferred Expenses	95,598	101,577	5,979	6.25
Fixed Assets (Net of Depreciation)	3,458,223	3,348,461	(109,761)	-3.17
NCUSIF	788,630	937,928	149,298	18.93
All Other Assets	160,718	160,435	(283)	-0.18
TOTAL ASSETS	96,629,891	108,974,874	12,344,983	12.78
Accounts Payable	2,897,241	1,197,045	(1,700,195)	-58.68
Dividends Payable	315	240	(76)	-23.93
All Other Liabilities	274,831	486,615	211,783	77.06
TOTAL LIABILITIES	3,172,388	1,683,900	(1,488,488)	-46.92
TOTAL SHARES	85,408,334	98,319,453	12,911,119	15.12
Regular Reserve	3,000,000	3,000,000		0.00
Undividend Earnings	5,049,169	5,971,521	922,352	18.27
TOTAL EQUITY	93,457,503	107,290,974	13,833,471	14.80
TOTAL LIABILITIES & EQUITY	96,629,891	108,974,874	12,344,983	12.78

## **Upper Cumberland FCU - Statement of Income**

Total Loan Income         2,944,934         3,143,594         1           Net Loan Income         2,944,934         3,143,594         1           Total Investment Income         329,975         177,745         (15           Total Interest Income         3,274,909         3,321,339           Interest on Deposits         176,719         64,490         (11           Interest On Borrowed Money         318	198,660 198,660 198,660 52,230) 46,430 12,229) (318) 12,547) 158,977	6.75 6.75 -46.13 1.42 -63.51 0.00
Net Loan Income       2,944,934       3,143,594       1         Total Investment Income       329,975       177,745       (15         Total Interest Income       3,274,909       3,321,339         Interest on Deposits       176,719       64,490       (11         Interest On Borrowed Money       318	198,660 52,230) 46,430 12,229) (318) 12,547)	6.75 -46.13 1.42 -63.51 0.00
Total Investment Income         329,975         177,745         (15)           Total Interest Income         3,274,909         3,321,339           Interest on Deposits         176,719         64,490         (11)           Interest On Borrowed Money         318	52,230) 46,430 12,229) (318) 12,547)	-46.13 1.42 -63.51 0.00
Total Interest Income         3,274,909         3,321,339           Interest on Deposits         176,719         64,490         (11           Interest On Borrowed Money         318	46,430 12,229) (318) 12,547)	1.42 -63.51 0.00
Interest on Deposits 176,719 64,490 (11 Interest On Borrowed Money 318	12,229) (318) 12,547)	-63.51 0.00
Interest On Borrowed Money 318	(318) 12,547)	0.00
·	12,547)	
Total Interest Expense 177.027 64.400 (11		
<b>Total Interest Expense</b> 177,037 64,490 (11	159 077	-63.57
<b>Net Interest Income</b> 3,097,872 3,256,849 1	130,311	5.13
Provision For Loan Loss Expense 383,160 105,000 (27	78,160)	-72.60
Net Interest Income after Provisions 2,714,712 3,151,849 4	137,137	16.10
<b>Salaries</b> 1,229,852 1,321,225	91,373	7.43
<b>Employee Benefits</b> 291,366 321,125	29,759	10.21
<b>Travel &amp; Conference</b> 26,611 31,292	4,681	17.59
Association Dues 13,832 15,645	1,814	13.11
<b>Office Occupancy</b> 149,344 132,282 (1	17,062)	-11.42
<b>Office Operations</b> 278,237 301,122	22,885	8.23
Education & Marketing 72,032 84,964	12,932	17.95
<b>Loan Servicing</b> 211,436 266,329	54,893	25.96
<b>Outside Services</b> 796,331 1,099,557 3	303,226	38.08
<b>Examination Fees</b> 20,358 18,099	(2,260)	-11.10
<b>Cash Over/Short</b> (1,283) (1,076)	208	-16.20
Annual Meeting 1,860 486	(1,374)	-73.87
<b>Misc. Operating Exp.</b> 30,200 32,231	2,031	6.72
Depreciation Expense-Building & Leas. 106,556 63,326 (4	43,230)	-40.57
<b>Depreciation Expense-Furniture, Fixt.</b> 92,618 85,542	(7,076)	-7.64
<b>Total Operating Expenses</b> 3,319,348 3,772,149 4	152,801	13.64
Fees & Charges 1,066,372 1,235,362 1	168,990	15.85
Other Income         143,242         174,205	30,962	21.62
Total Other Operating Income 1,209,614 1,409,567 1	199,953	16.53
(Gain) / Loss on Sale Of Assets (225) (133,085) (13	32,860)	59,048.69
Total Non-Operating Income (225) (133,085) (13	32,860)	59,048.69
Net Income         605,203         922,352         3	317,149	52.40







\$250.00 to YAI Boys' Track Team

# **Chairman's Report**Tony Brock - Chairman

Credit unions are different from other financial institutions by operating as a non-profit financial cooperative. Unlike a bank, we are mutually owned and governed by the members we serve. Our guiding principle of "People Helping People" translates to a level of personal service our members will not experience anywhere else.

UCFCU has been member-focused and service oriented since 1935. We strive to offer members the products and services that will address their everchanging financial needs choices to manage their hard-earned money to provide a more stable financial future for members and their family.

Your credit union will work hard to provide various choices in how you can conduct your financial business at UCFCU. Your board of directors are excited to announce members will see enhancements to home banking, mobile banking, and mobile deposit after UCFCU converts to other vendors in October 2022.

The nominating committee has nominated Thom Hassler, Herschel Murner, and Jay Wood for expiring board member terms. The credit union annual meeting and election will be held at 5:00 P.M., on Tuesday, March 29, 2022, at the Cumberland County Community Complex (Fairgrounds).

# **Supervisory Committee Report**Donald Threet - Supervisory Chairman

In accordance with current regulations, your Upper Cumberland Federal Credit Union management, policies, procedures, and financial operations are subject to a periodic federal examination by National Credit Union Administration (NCUA). A supervisory audit is conducted on an annual basis by a CPA firm hired by the supervisory committee. There are also quarterly inspections by the CPA firm.

An annual supervisory audit was conducted as of June 30, 2021, by the firm of CU Audit and Compliance Group, Certified Public Accountants. A regulatory examination was also performed as of the quarter ending March 31, 2021, by NCUA to review credit union operations, policies, and management. I am pleased to report that the supervisory audit and the NCUA federal examination showed the credit union to be in sound and stable financial condition. These examinations and audits revealed the credit union to be operating very well, both financially and administratively.







## Minutes of the March 30, 2021 Annual Meeting

Nancy Hyder - Secretary

The 86th annual meeting of the members of Upper Cumberland Federal Credit Union was held by teleconference in Crossville, Tennessee on Tuesday, March 30, 2021 at 5:00 PM. The meeting was called to order by Chairman, Tony Brock who read to the assembled members the call for meeting which outlined the business to be presented. A quorum was certified present by Secretary, Nancy Hyder. Since a quorum was present, Director Tony Brock declared the meeting officially open for business.

Tony Brock asked for Secretary, Nancy Hyder to read the minutes from last year's annual meeting since the meeting was held by teleconference. Note: Paper copies of the annual report were available at all branch locations and had also been posted on the UCFCU website for several weeks. Tony Brock then asked for Treasurer, Sue Tollett to discuss a financial summary for year 2020.

Evan Irwin, Auditor for the CPA firm (CU Audit and Compliance Group) addressed the credit union membership concerning the supervisory audit that was performed as of June 30, 2020. Once Evan was finished talking, Tony Brock then asked for a motion that the minutes and the annual report be accepted as reported. The motion was made, seconded, and passed.

Tony Brock explained to the membership that the nominating committee (Leslie Goss, Jerry Swafford, and Sue Taylor) had nominated four people for the board of directors and the following people were elected by acclamation:

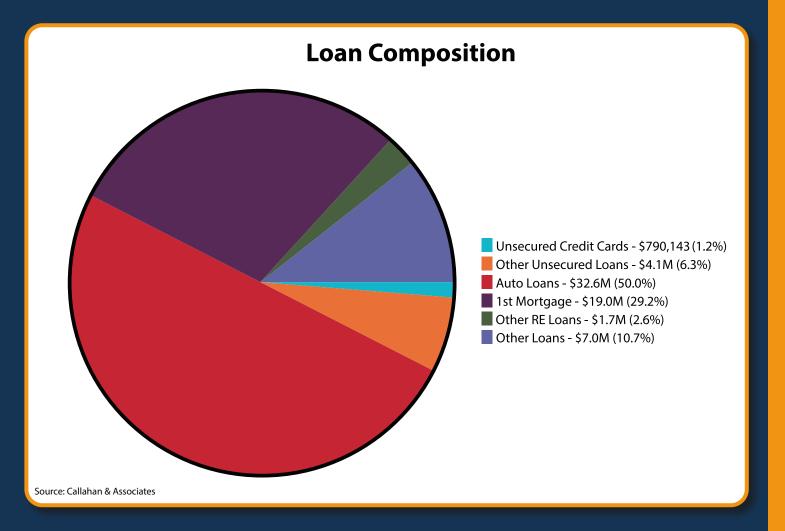
Tony Brock, Nancy Hyder, Linkous Keen, and Sue Tollett

Chairman, Tony Brock announced the winners of the Employee of the Quarter for 2020 and then announced that the UCFCU Employee of the Year Award went to Miranda Sherrill.

Chief Executive Officer, Denise Cooper, announced that Kayla Edwards had received the Distinguished Service Award in recognition of outstanding leadership during 2020. Kayla was also awarded one day off with pay during 2021.

Tony Brock asked for a motion to dismiss the meeting. Motion was made, seconded, and passed. There being no further business, the annual meeting adjourned.





# **CONTACT US**

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